



ALAN RITCHEY SELECTS ORBCOMM'S IN-CAB AND TRAILER MONITORING SOLUTIONS FOR FLEET MANAGEMENT

Provides full visibility across multiple asset classes to enable optimal efficiency, driver safety and ELD compliance

Rochelle Park, NJ, September 4, 2019 – ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that it has been selected by Alan Ritchey, Inc. (ARI), a leading provider of transportation solutions based in Valley View, TX, to provide its in-cab solution for their trucks and its trailer monitoring solution for their dry van fleet, which transports mail for the U.S. Postal Service. ORBCOMM's end-to-end solutions provide wireless connectivity through its industry-leading hardware and integrated Cloud-based analytics platform for optimal fleet management.

ARI is using ORBCOMM's driver-friendly [in-cab telematics solution](#) to gain complete visibility, monitoring and management of their drivers and trucks. ORBCOMM's in-cab solution delivers [GPS fleet tracking](#) and connects to the truck's CANbus to seamlessly collect important data from the engine, brake systems, fuel tanks and more, providing access to deep analytics and reporting via [FleetManager](#), ORBCOMM's newest web platform. By automating hours of service calculations, ORBCOMM enables ARI to comply with the [Electronic Logging Device \(ELD\) and FMCSA Hours of Service \(HOS\)](#). ORBCOMM's in-cab solution also helps ARI improve [driver safety](#) by providing live, on-board [driver performance scoring](#) and correcting unsafe driving behaviors that lead to accidents, fines and higher insurance. ORBCOMM's platform enables ARI to decrease operating and maintenance costs and improve productivity through real-time asset management, reduced risk of fuel loss and preventive maintenance as well.

To manage its dry van fleet, ARI is using ORBCOMM's ruggedized [trailer monitoring solution](#) along with FleetManager to access live and scheduled status updates whether their trailers are in transit or in the yard. ORBCOMM's solution also provides ARI with the unique ability to see precise data on distance travelled by each trailer so they can accurately schedule trailer servicing and inspections based on odometer readings or time elapsed for maximum asset utilization.

In addition, ARI is using an integration that links ORBCOMM's FleetManager data from its truck and trailer assets to its TMW Systems dispatch and enterprise management solution for a centralized view, further enhancing workflow productivity, communications and customer service.

“Alan Ritchey is committed to leveraging technology to improve their transport operations, and we are pleased to provide our in-cab and trailer tracking solutions to help them gain a comprehensive view of all of their assets through one integrated platform,” said Marc Eisenberg, Chief Executive Officer of ORBCOMM Inc. “By leveraging the valuable insights delivered through ORBCOMM's platform, Alan Ritchey can make more informed fleet management decisions to comply with ELD regulations, increase driver safety and improve productivity.”



“After testing several different solutions, ORBCOMM was the clear winner in meeting all of our requirements for managing our truck and trailer fleet with its well-designed, reliable products,” said Dave Allison, Senior Vice President at Alan Ritchey, Inc. “ORBCOMM’s products are easy to install and intuitive with very little training required, so driver acceptance of this new technology has been phenomenal. We are pleased with the efficiencies we are seeing across our operations, which are enhanced by the integration between the ORBCOMM platform and TMW’s transportation management system.”

About ORBCOMM Inc.

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit www.orbcomm.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company’s expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company’s control, that may cause the Company’s actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. “Risk Factors” and Part II, Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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